



#### **About**

New Links Training Solutions (NLTS) was founded with the mission of providing high-quality, practical, and results-driven training.

Led by the company directors Jim and Janet Tumulty, the team consists of experienced trainers, industry professionals, and educational consultants who bring expertise in instructional design, adult education, and corporate learning strategies.

The company specialises in delivering customized training programs for businesses, individuals, and organisations across various sectors. Their focus is on professional development, leadership, corporate training, and accredited learning programs.

#### Mission

New Links Training Solutions are committed to creating an environment where learners can think, learn and achieve by engaging in the combined process of experiential and taught learning models.

They aim to deliver accredited training and non-accredited training to an equal standard of excellence. All New Links training programmes are designed to challenge, stimulate, and promote the personal and professional development of learners with a focus on encouraging all learners to reach their full potential and competency.

# **Project overview**

Organisation: New Links Training Solutions Ltd

**Industry:** Education & training services

Audience: Professionals seeking career enhancement or upskilling

Region: Ireland

### Challenge

Historically New Links Training Solutions' administration involved a highly labour-intensive process, with significant time spent on administrative tasks such as learner registration, course attendance tracking, and tutor coordination.

This manual process was slow and error-prone, creating inefficiencies that impacted overall business operations.

The COVID-19 pandemic further intensified these challenges, as in-person courses were no longer a viable option. Faced with a critical turning point, New Links Training Solutions was forced to rapidly adapt and embrace digital technologies to ensure business continuity and survival. It was a "sink or swim" moment that demanded immediate action.

### **Objectives**

New Links Training Solutions had three main objectives in mind:

- Ensure continuity and maintain Quality Standards through the transition to online learning.
- 2. Streamline processes to minimize administrative workload.
- 3. Reduce costs to ensure long-term sustainability.



"As it happened, we survived Covid thanks to Moodle and Enovation that gave us the motivation to innovate.

Janet Tumulty
Director of Training



## **Solution**

#### What Enovation did

- Provided consultancy services throughout the project.
- Created an intuitive and engaging Moodle Learning Management System (LMS).
- Designed and published a user-friendly Welcome Dashboard.
- Hosted the online learning platform.

### **Outcomes for management & course instructors**

- A bird's eye view of learners' progress and engagement.
- Ability to send reminders and congratulatory messages online promoting engagement.
- Move away from a "top-down" style of communication in favour of a "multichannel" communication platform.
- Single point access to all course reports and data providing valuable insights and strengthening New Links Training's commitment to quality.
- Saving on confidential shredding and improving the environmental footprint.

#### Outcomes for learners

- One centralised access point to course details such as enrolment forms, skillnet forms, attendance, session links, resources, and assessment documents.
- Easy access to a visual dashboard with icons.
- Efficient asynchronous communication with tutors via instant messaging, direct email and forums.
- Ability for students to upload their draft work for initial review.
- · Access to the user-friendly mobile app.
- No need to print assignments or course material.

# **Results**

As a Quality Assured QQI (Quality Qualifications Ireland) training provider, New Links Training Solutions has evolved from a provider of in person training to a Blended Learning model that encompasses both face to face and online virtual training.

By aligning their training with recognised standards in the digital learning space, they now offer students and employers a range of flexible options backed up by accessible resources to ensure that each learner is supported through their learning journey. This transformation has also led to greater learner satisfaction, thanks to an enhanced user experience and a more streamlined learning process.



Admin Time Consumables Costs

.25% -€20K



Paper Use

Zero Paper

- Improved user experience, leading to higher learner satisfaction.
- Greater engagement and participation from learners.
- Expanded opportunities and enhanced platform functionality.
- More diversity in the geographical location of learners.



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